

LayerWise is looking for a motivated

# SALES ENGINEER

## About LayerWise

**LayerWise** is a dynamic and growing company, specialized in **Metal Additive Manufacturing (AM)**. LayerWise is both a technology innovator as a technology user. This makes us an innovation partner for our customers in **industrial** and **medical** markets.

Our core business is to *develop* AM solutions with customers and deliver better-than-expected service in *volume* manufacturing. With headquarters in Leuven, Belgium, we are active on an *international* level.

LayerWise technology is a **3D print technique** for metal components. Starting from a 3D file, we build up micron layers of solid material making use of a high-intensity LASER source. Unlike conventional techniques, AM requires **no tooling**, has **no waste** and enables designers to **materialize complex geometries** that can't be made with "traditional" techniques.

## JOB DESCRIPTION

As a Sales Engineer you are the direct link between the customers and LayerWise. You develop long term relations with key accounts. This means that you prospect for relevant applications and that you will assist in proto-development. The long-term objective is to deliver repetitive volume manufacturing series.

### TASKS

- Calculate manufacturing cost and prepare offers
- Co-engineer AM applications together with customers
- Prospecting for new customers in industrial markets
- Represent LayerWise at network events and trade fairs

### RESPONSIBILITIES

- You are dedicated to meet or exceed your sales target
- Evaluation of the AM potential of new projects and customers
- You are account manager for key clients & will report correctly to the sales manager

## PROFILE

- You have a strong technical background in mechanical or materials engineering
- You are result-oriented and are poised with a commercial flair
- You are an easy communicator and a good listener
- You are willing to travel
- You have excellent computer skills, are fluent in English while French & German knowledge are a plus

## OUR OFFER

At LayerWise we offer a competitive remuneration package and the possibility to grow in a young and dynamic team.

### INTERESTED?

Please send your résumé and motivation letter to:

Tom De Bruyne  
Kapeldreef 60 • 3001 Heverlee  
[Tom.Debryne@layerwise.com](mailto:Tom.Debryne@layerwise.com)

