

LayerWise *is looking for a motivated*

Sales Engineer Germany



About LayerWise

LayerWise is a young and fast growing company, specialized in Metal **Additive Manufacturing**.

As a pioneer in AM, LayerWise is a technology *innovator* rather than a technology user. This makes we are an innovation partner for our customers in **industrial** and **medical** markets.

Our core business is to *develop* AM solutions with customers and deliver better-than-expected service in *volume* manufacturing. With headquarters in Leuven, Belgium, we are active on an *international* level.

LayerWise technology is a **3D print technique** for metal components. Starting from a 3D file, we build up micron layers of solid material. In each layer, we deposit powder alloy and melt the geometry making use of a high-intensity LASER source.

Unlike machining and casting techniques, AM requires **no tooling**, has virtually **no waste** and enables designers to **materialize complex geometries** that can't be made with "conventional" techniques.

Position Name

Sales Engineer Germany

Job Description

As a Sales Engineer you are the direct link between the customers and LayerWise. You develop long term relations with key accounts. This means that you prospect for relevant applications and that you will assist in proto-development with the objective to deliver repetitive volume manufacturing series.

LayerWise

TASKS

- Prospecting for new customers in Germany
- Represent LayerWise at network events and trade fairs
- Co-engineer AM applications together with customers
- Calculate and present offers & follow up on quality and customer satisfaction

RESPONSIBILITIES

- You are dedicated to meet or exceed your sales target
- Evaluation of the AM potential of new projects and customers
- You are account manager for the key clients & will report correctly to HQ

PREFERRED REGION

Baden-Württemberg, Bayern or central Germany

PROFILE

- You have a strong technical background in mechanical or materials engineering
- You are result-oriented and are poised with a commercial flair
- You are an easy communicator and a good listener
- Experience with additive technologies is a plus
- You are working from a home office and are willing to travel
- You have excellent computer skills, are native in German and fluent in English.

OUR OFFER

At LayerWise we offer a competitive salary, cell phone, a laptop and the possibility to grow in a young and dynamic team.

INTERESTED?

Please send your résumé and motivation letter to;

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Your Partner in Additive Manufacturing

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